

Charles Sells

MASTER INVESTOR OF THE YEAR

CEO and Co-Founder,
Platinum Investment Properties Group
877-335-2529
www.pipgroup.com

COMPANY DESCRIPTION:

The principals of The PIP Group have more than 20 years of collective experience providing clients with profits in tax liens, tax deeds, REOs and other forms of default real estate opportunity, including foreclosures and short sales.

OF NOTE:

- ▶ In 2015, Charles Sells acquired majority shares of PIP-West and PIP-East, merging the two entities and forming what is now The PIP Group.
- ▶ In 2015, The PIP Group expanded its services to include additional states such as South Carolina, Florida, Kentucky and Indiana.
- ▶ In 2014, Sells co-founded Vision Tax Lien Services, Inc., a servicing agent primarily for institutional investors in tax-distressed real estate. Although Vision remains successful, in spring 2016, Sells sold his interests in Vision, in order to focus on the continual expansion and profitability of The PIP Group. Through the co-creation of Vision, investors have access to a revolving portfolio of nearly 2,000 properties consisting of anything from vacant lots to large office complexes.
- ▶ In early 2016, The PIP Group launched its highly popular “Passive Profits” program, providing fix-and-flip and cash flow acquisitions to its clients.
- ▶ The PIP Group is actively foreclosing on nearly 800 properties in Illinois, which is more than 200 properties greater than any previous record.



Selected from among the individuals profiled as “Master Investor” by the magazine for calendar year 2015. An individual who has excelled in a particular space within the real estate investing space and freely shares his/her knowledge and lessons learned so that others may work toward the same level of success.

